

# An Introduction to Federal Grant Opportunities

February 9, 2023



**MIDWEST**  
ENVIRONMENTAL JUSTICE  
**NETWORK**



**CENTER FOR**  
Earth, Energy  
& Democracy

# ABOUT US



**Jennifer Iacovelli (she, her)**  
*Director, Elevate*



**Eric Spioch (he, him)**  
*Supervising Director, Elevate*

# ABOUT ELEVATE



We partner with nonprofits to build and run their grant programs.

We help our clients identify new funders, cultivate relationships, and access a broad network of development knowledge.

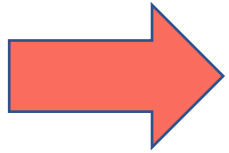
In 2022, we served **162 clients** and submitted **2,901+ LOIs, grants, and reports** to funders nationwide. Over the course of the year, we won close to **\$133 million dollars** for our clients!

// ELEVATE

# LIFE CYCLE OF A GRANT



# FEDERAL GRANTS *PRE-AWARD* WEBINAR SERIES



1. **WEBINAR 1: An Introduction to Federal Grant Opportunities – 2/9/23**
2. **WEBINAR 2: How to Review a Federal Grant RFP: Key Terms, Scoring, Planning, and More – 3/14/23**
3. **WEBINAR 3: How to Prepare an Effective Federal Grant Proposal – 4/13/23**

# AGENDA FOR TODAY

- Common terminology
- How to find opportunities
- How to “read” a federal grant opportunity
- Where to go for more information
- How to decide if a federal funding opportunity is a good fit

# COMMON TERMINOLOGY

# IDENTIFICATION & REGISTRATION

Data universal numbering system  
(DUNS)

Unique Entity Identifier (UEI)

Opportunity Number

Tracking Number

Federal Award Identification Number  
(FAIN)



→ Head to [Grants.gov](https://www.Grants.gov)  
"Learn Grants" tab  
for a more  
exhaustive list of  
terms



# FUNDING OPPORTUNITY ACRONYMS

**Funding Opportunity Announcement (FOA)**

**System for Award Management (SAM)**

**State Single Point of Contact (SPOC)**

**Unique Entity ID (UEI)**

# HOW TO USE GRANTS.GOV

Grants.gov

Workspace

Grants.gov “Role”

# HOW TO FIND OPPORTUNITIES

# GO DIRECTLY TO A GOVERNMENT AGENCY'S WEBSITE



The screenshot shows the EPA website's navigation menu. At the top, the EPA logo and name are displayed alongside a search bar. Below this is a blue navigation bar with links for 'Environmental Topics', 'Laws & Regulations', 'Report a Violation', and 'About EPA'. The main content area is dark grey and organized into three columns: 'Discover.', 'Connect.', and 'Ask.'. The 'Discover.' column includes links such as 'Accessibility Statement', 'Budget & Performance', 'Contracting', 'EPA www Web Snapshot', 'Grants', 'No FEAR Act Data', 'Plain Writing', 'Privacy', and 'Privacy and Security Notice'. A red arrow points to the 'Grants' link, which is also circled in red. The 'Connect.' column includes 'Data.gov', 'Inspector General', 'Jobs', 'Newsroom', 'Open Government', 'Regulations.gov', 'Subscribe', 'USA.gov', and 'White House'. The 'Ask.' column includes 'Contact EPA', 'EPA Disclaimers', 'Hotlines', 'FOIA Requests', and 'Frequent Questions'. At the bottom right, there is a 'Follow.' section with social media icons for Facebook, Twitter, YouTube, and Instagram, and a circular 'back to top' button.

# SIGN UP FOR NOTIFICATIONS

## Email Subscriptions for EPA

Sign up to receive news releases and other information from EPA.

- Air Toxics (ETO)
- Children's Health
- Climate Change
- Compliance and Enforcement
- Emergency Response
- Energy
- Environmental Education
- Environmental Justice
- Faith-Based Neighborhood Partnerships
- Grants
- Pesticides and Toxic Chemicals
- Radiation
- Recycling
- Research
- Superfund and Brownfields
- Tribal / Indian Country
- Water

The screenshot shows the Grants.gov website interface. At the top, there is a search bar with the text "SEARCH: Grant Opportunities Enter Keyword..." and a "GO" button. Below the search bar is a navigation menu with options: HOME, LEARN GRANTS, SEARCH GRANTS, APPLICANTS, GRANTORS, SYSTEM-TO-SYSTEM, FORMS, CONNECT, and SUPPORT. The "CONNECT" option is highlighted in blue. The main content area features a large blue banner with the text "CONNECT WITH GRANTS.GOV" and a microphone icon. Below the banner, there are three sections: "Manage Subscriptions" (with a blue envelope icon), "Social Media" (with a blue play button icon), and "Grants.gov Mobile App" (with a blue "G" icon). The "Grants.gov Mobile App" section includes "Download on the App Store" and "GET IT ON Google Play" buttons. The "Grants.gov Newsletter Archive" section includes a "Go to the Newsletter Archive" link. At the bottom of the page, there is a footer with various links and icons for social media and services.

# WORD OF MOUTH



- Partners
- Committees
- Associations
- Collaboratives
- Newsletters

# USING GRANTS.GOV TO SEARCH FOR FUNDING OPPORTUNITIES

GRANTS.GOV > Search Grants

## SEARCH GRANTS

**BASIC SEARCH CRITERIA:**  
 Keyword(s):   
 Opportunity Number:   
 CFDA:

**OPPORTUNITY STATUS:**  
 Forecasted (9)  
 Posted (94)  
 Closed (212)  
 Archived (4,887)

**FUNDING INSTRUMENT TYPE:**  
 All Funding Instruments  
 Cooperative Agreement (55)  
 Grant (56)  
 Other (11)

**ELIGIBILITY:**  
 All Eligibilities  
 City or township governments (26)  
 County governments (27)  
 For profit organizations other than small businesses (20)  
 Independent school districts (4)

**CATEGORY:**  
 Employment, Labor and Training (7)  
 Energy (4)  
 Environment (103)  
 Food and Nutrition (4)  
 Health (26)  
 Housing (3)

**AGENCY:**  
 All Agencies  
 All Agency for International Development [USAID] (20)  
 All AmeriCorps [AC] (3)  
 All Denali Commission [DC] (1)  
 All Department of Agriculture [USDA] (4)  
 All Department of Commerce [DOC] (25)  
 All Department of Health and Human Services [HHS] (18)  
 All Department of State [DOS] (6)  
 All Department of the Interior [DOI] (8)

**CATEGORY:** [X] Environment

**SORT BY:** Posted Date (Descending)  **DATE RANGE:** All Available

1 - 25 OF 103 MATCHING RESULTS: [Previous](#) 1 2 3 4 5 [Next](#)

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
EPA-R-OEJECR-OCS-23-02	Environmental Justice Government-to-Government Program (EJG2G)	EPA	Posted	01/10/2023	04/10/2023
EPA-R-OEJECR-OCS-23-01	ENVIRONMENTAL JUSTICE COLLABORATIVE PROBLEM-SOLVING (EJCPS) COOPERATIVE AGREEMENT PROGRAM	EPA	Posted	01/10/2023	04/10/2023
EPA-OITA-2023-001	INTERNATIONAL ENVIRONMENTAL GOVERNANCE CAPACITY BUILDING	EPA	Posted	01/17/2023	03/01/2023
OIA-BIL-MINEDLANDS-2023	OIA-BIL Activity 8 - Restore native vegetation and mitigate environmental hazards on mined Federal and non-Federal land	DOI	Posted	10/03/2022	02/28/2023
NOAA-NMFS-HCPO-2023-2007600	Fiscal Year 2023 Regional Environmental Literacy Capacity Building	DOC	Posted	11/02/2022	02/10/2023
PAR-21-170	Transition to Independent Environmental Health Research (TIEHR) Career Award (K01 Independent Basic Experimental Studies with Humans Required)	HHS-NIH11	Posted	03/15/2021	05/07/2024
PAR-21-171	Transition to Independent Environmental Health Research (TIEHR) Career Award (K01 Clinical Trial Required)	HHS-NIH11	Posted	03/15/2021	05/07/2024
PAR-21-172	Transition to Independent Environmental Health Research (TIEHR) Career Award (K01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	03/15/2021	05/07/2024
RFA-ES-21-001	Outstanding New Environmental Scientist (ONES) Award (R01 Clinical Trial Optional)	HHS-NIH11	Posted	11/19/2020	02/24/2023
PAR-22-210	Research to Action: Assessing and Addressing Community Exposures to Environmental Contaminants (R01 Clinical Trial Optional)	HHS-NIH11	Posted	07/15/2022	09/07/2025
RFA-ES-22-009	Biological Basis for how Environmental Exposures Impact Risk for Psychiatric Disorders (R21 Clinical Trial Not Allowed)	HHS-NIH11	Posted	10/03/2022	02/22/2023
RFA-ES-22-010	Environmental Health Sciences Core Centers (EHSCC) (P30 Clinical Trial Optional)	HHS-NIH11	Posted	11/18/2022	04/19/2024
RFA-ES-23-004	Time-Sensitive Research Opportunities in Environmental Health Sciences (R21 Clinical Trial Not Allowed)	HHS-NIH11	Posted	01/20/2023	12/01/2025
RFA-ES-21-007	Virtual Consortium for Translational/Transdisciplinary Environmental Research (VICTER) (R01 Clinical Trial Optional)	HHS-NIH11	Posted	10/06/2021	02/01/2024
RFA-ES-22-008	Biological Basis for how Environmental Exposures Impact Risk for Psychiatric Disorders (R01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	10/03/2022	02/22/2023
RFA-ES-22-007	Utilizing Telomere Status to Reveal Molecular Mechanisms Underlying Susceptibility and Resiliency in Response to Environmental Exposures (R01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	10/21/2022	02/14/2023
RFA-ES-23-002	Accelerating Data and Metadata Standards in the Environmental Health Sciences (R24 Clinical Trial Not	HHS-NIH11	Posted	01/11/2023	05/10/2023



# USING GRANTS.GOV TO SEARCH FOR FUNDING OPPORTUNITIES


// ELEVATE

HOME LEARN GRANTS SEARCH GRANTS APPLICANTS GRANTORS SYSTEM-TO-SYSTEM FORMS CONNECT SUPPORT

GRANTS.GOV > Search Grants

## VIEW GRANT OPPORTUNITY

« Back | Link

 EPA-R-OEJECR-OCS-23-01  
ENVIRONMENTAL JUSTICE COLLABORATIVE PROBLEM-SOLVING (EJCPS) COOPERATIVE AGREEMENT PROGRAM  
Environmental Protection Agency

Apply Subscribe

SYNOPSIS VERSION HISTORY RELATED DOCUMENTS PACKAGE

Print Synopsis Details ?

### General Information

<b>Document Type:</b> Grants Notice	<b>Version:</b> Synopsis 1
<b>Funding Opportunity Number:</b> EPA-R-OEJECR-OCS-23-01	<b>Posted Date:</b> Jan 10, 2023
<b>Funding Opportunity Title:</b> ENVIRONMENTAL JUSTICE COLLABORATIVE PROBLEM-SOLVING (EJCPS) COOPERATIVE AGREEMENT PROGRAM	<b>Last Updated Date:</b> Jan 10, 2023
<b>Opportunity Category:</b> Discretionary	<b>Original Closing Date for Applications:</b> Apr 10, 2023 See Section IV of funding opportunity for close date information.
<b>Opportunity Category Explanation:</b>	<b>Current Closing Date for Applications:</b> Apr 10, 2023 See Section IV of funding opportunity for close date information.
<b>Funding Instrument Type:</b> Cooperative Agreement	<b>Archive Date:</b> May 10, 2023
<b>Category of Funding Activity:</b> Environment	<b>Estimated Total Program Funding:</b> \$30,000,000
<b>Category Explanation:</b>	<b>Award Ceiling:</b> \$500,000
<b>Expected Number of Awards:</b> 83	<b>Award Floor:</b>
<b>CFDA Number(s):</b> 66.306 -- Environmental Justice Collaborative Problem-Solving Cooperative Agreement Program	
<b>Cost Sharing or Matching Requirement:</b> No	

### Eligibility

**Eligible Applicants:** Others (see text field entitled "Additional Information on Eligibility" for clarification)

**Additional Information on Eligibility:** See Section III of funding opportunity for eligibility information.

### Additional Information

**Agency Name:** Environmental Protection Agency

**Description:**  
EPA is issuing this solicitation to request applications for projects supporting community-based nonprofit organizations (CBOs) in their efforts to collaborate and partner with other stakeholders (e.g., local businesses and industry, local government, medical service providers, academia, etc.) to develop solutions that will significantly address environmental and/or public health issue(s) in communities disproportionately burdened by environmental harms and risks. These projects will help transform disadvantaged and underserved communities into healthy, thriving communities capable of addressing the environmental and public health challenges they have historically faced, as well as current and future challenges.

**Link to Additional Information:** [See Related Documents](#)

**Grantor Contact Information:** If you have difficulty accessing the full announcement electronically, please contact:  
Office of Environmental Justice and External Civil Rights  
[burney.jacob@epa.gov](mailto:burney.jacob@epa.gov); [burrell.omari@epa.gov](mailto:burrell.omari@epa.gov)



# HOW TO READ A FEDERAL GRANT OPPORTUNITY

# THE FIRST PAGE

**AGENCY:** U.S. ENVIRONMENTAL PROTECTION AGENCY (EPA)  
OFFICE OF ENVIRONMENTAL JUSTICE AND EXTERNAL  
CIVIL RIGHTS (OEJECR)

**TITLE:** ENVIRONMENTAL JUSTICE COLLABORATIVE  
PROBLEM-SOLVING (EJCPS) COOPERATIVE  
AGREEMENT PROGRAM

**ACTION:** REQUEST FOR APPLICATIONS (RFA)

**FUNDING NO.:** EPA-R-OEJECR-OCS-23-01

**ASSISTANCE LISTING:** 66.306

**DATES:** ANNOUNCEMENT DATE: January 10, 2023  
CLOSING DATE: April 10, 2023

**DEADLINE:** Application packages must be submitted on or before **April 10, 2023, at 11:59 PM (Eastern Time)** through Grants.gov. Applications received after the closing date and time will not be considered for funding.

**Note** - Prior to naming a contractor (including consultants) or subrecipient in your application as a “partner”, please carefully review Section IV.d, “Contracts and Subawards”, of EPA’s Announcement Clauses that are incorporated by reference in this announcement (See Section I.H). EPA expects recipients of funding to comply with competitive procurement contracting requirements as well as EPA’s rule on Participation by Disadvantaged Business Enterprises in EPA Programs in 40 CFR Part 33. The Agency does not accept justifications for sole source contracts for services or products available in the commercial marketplace based on a contractor’s role in preparing an application.

# I. FUNDING OPPORTUNITY DESCRIPTION

The rationale for funding

- ✓ Check your goals – they **MUST** match!

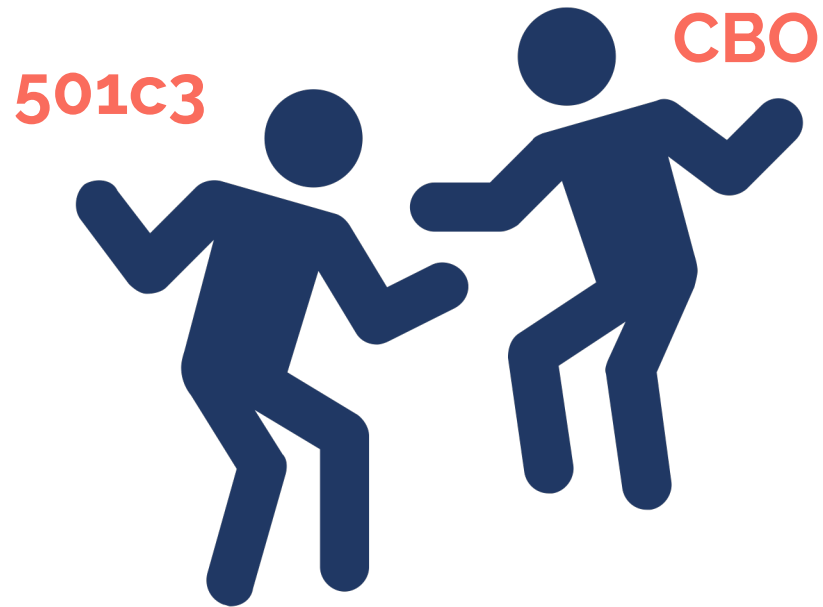


## II. AWARD INFORMATION

- ✓ Total funding available
- ✓ Size of awards
- ✓ Mechanism for distribution
- ✓ Match required?
- ✓ Time period

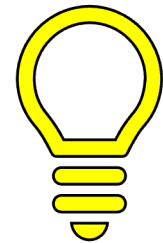


# III. ELIGIBILITY INFORMATION



## IV. APPLICATION & SUBMISSION INFORMATION

- ✓ Technical requirements
- ✓ Custom uploads/required attachments
- ✓ Page limits
- ✓ Narrative requirements
- ✓ Application questions
- ✓ Technical assistance webinars



→ Maintain your SAM and Grants.gov registrations – they could take weeks!

# V. APPLICATION REVIEW INFORMATION

- ✓ Rubric/evaluation with points
- ✓ Make sure you have responses that could earn full points
- ✓ Timelines for evaluation



## VI. AWARD ADMINISTRATION INFORMATION

- ✓ Reporting requirements
- ✓ Required training, collaboration
- ✓ Method for notification





# VII. AGENCY CONTACTS

## VII. AGENCY CONTACTS

[\(back to Contents by Section\)](#)

<b>Office of Environmental Justice and External Civil Rights</b>	<a href="mailto:Burney.Jacob@epa.gov">Burney.Jacob@epa.gov</a> , <a href="mailto:Burrell.Omari@epa.gov">Burrell.Omari@epa.gov</a>
<b>Region 1</b>	<a href="mailto:Norcross.Jeffrey@epa.gov">Norcross.Jeffrey@epa.gov</a>
<b>Region 2</b>	<a href="mailto:Frazier.Tasha@epa.gov">Frazier.Tasha@epa.gov</a>
<b>Region 3</b>	<a href="mailto:Scott.Gail@epa.gov">Scott.Gail@epa.gov</a>
<b>Region 4</b>	<a href="mailto:Thomas-Burton.Tami@epa.gov">Thomas-Burton.Tami@epa.gov</a>
<b>Region 5</b>	<a href="mailto:Triantafillou.Kathy@epa.gov">Triantafillou.Kathy@epa.gov</a>
<b>Region 6</b>	<a href="mailto:Acosta.Gerardo@epa.gov">Acosta.Gerardo@epa.gov</a>
<b>Region 7</b>	<a href="mailto:Espinosa.Monica@epa.gov">Espinosa.Monica@epa.gov</a>
<b>Region 8</b>	<a href="mailto:Heffernan.Daniel@epa.gov">Heffernan.Daniel@epa.gov</a>
<b>Region 9</b>	<a href="mailto:Capilla.Morgan@epa.gov">Capilla.Morgan@epa.gov</a>
<b>Region 10</b>	<a href="mailto:Chu.Rebecca@epa.gov">Chu.Rebecca@epa.gov</a>

# VIII. OTHER INFORMATION & APPENDICES

## APPENDIX F

**EJCPS Budget Detail Template (Optional)**  
**Applicants who do not use this template will not be penalized in the evaluation process.**

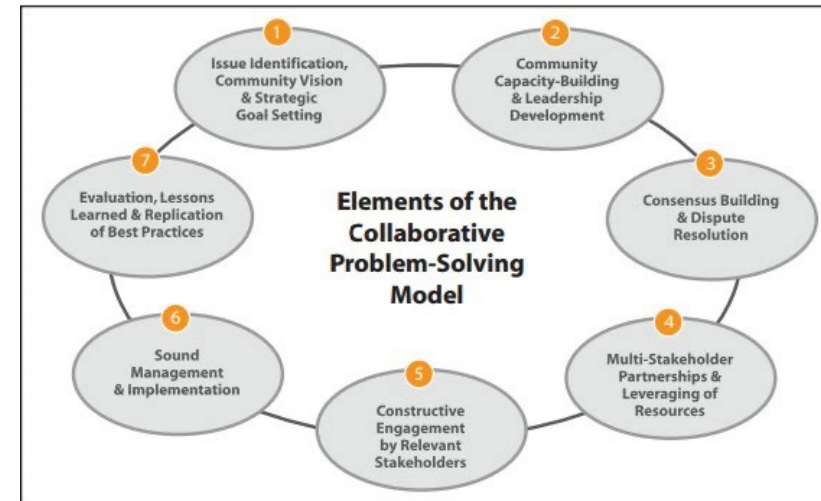
## APPENDIX G

**EJCPS Detailed Budget Example**

## APPENDIX H

**Office of Environmental Justice and External Civil Rights**  
**Quality Assurance Project Plan Requirement (QAPP)**

Resources/Inputs	Activities	Outputs	Audience	Short-Term Outcomes (6-12 months)	Intermediate Outcomes (12-24 months)	Long-term Outcomes (2+ years)
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**WHERE TO GO  
FOR MORE INFORMATION**

# WHERE TO GO FOR MORE INFORMATION

- ✓ The awarding agency's website
- ✓ ALL hyperlinks in the RFA



**HOW TO DECIDE IF A  
FEDERAL FUNDING OPPORTUNITY  
IS A GOOD FIT FOR YOUR  
ORGANIZATION / PROJECT**

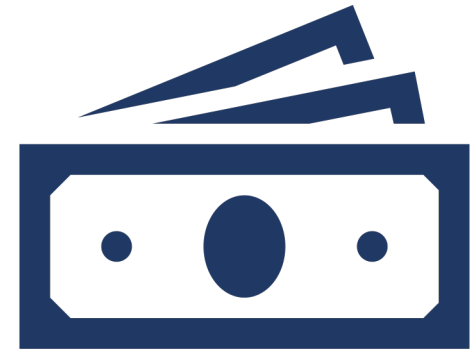
# TIME

- ✓ Time until the deadline
- ✓ Organizational and partner capacity
- ✓ Do you need to register?



# MONEY

- ✓ Audit Readiness
- ✓ Income and Expense Tracking
- ✓ Existing Debt or Delinquency
- ✓ Sustainability Plan
- ✓ Technology Needs



# PEOPLE

- ✓ Executive Experience
- ✓ Diversity
- ✓ Board Governance
- ✓ Organizational Capacity
- ✓ Training Needs
- ✓ Partnerships





# DATA

- ✓ Data Collection Systems
- ✓ Program Evaluation
- ✓ Reporting Capacity



# PROPOSED PROJECT

- ✓ Program Need
- ✓ Implementation Plan
- ✓ Partnerships
- ✓ Staffing and Training
- ✓ Past Performance
- ✓ Sustainability
- ✓ Measures of Success
- ✓ Budget



**QUESTIONS?**

# ELEVATE UPCOMING TRAININGS in this SERIES

**How to Review a Federal Grant RFP: Key Terms, Scoring, Planning, & More**

March 14, 2023 - noon-1:30 pm ET

**How to Prepare an Effective Federal Grant Proposal**

April 13, 2023 - noon-1:30 pm ET

# SURVEY & RESOURCES

## Please fill out our survey

- We value your input!
- Survey link is in the chat, as well as in the follow-up email

## Resources

- Visit the Elevate blog (<https://elevatedeffect.com/blog/>)

**LEARN MORE ABOUT ELEVATE**

**[www.elevatedeffect.com](http://www.elevatedeffect.com)**